

## Message Text

CONFIDENTIAL

PAGE 01 STATE 075632  
ORIGIN STR-07

INFO OCT-01 EUR-12 IO-13 ISO-00 EB-08 AGRE-00 CEA-01  
CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-10 INT-05  
L-03 LAB-04 NSAE-00 PA-01 CTME-00 AID-05 SS-15  
ITC-01 TRSE-00 SP-02 SOE-02 OMB-01 DOE-15 NSCE-00  
SSO-00 USIE-00 INRE-00 /110 R

DRAFTED BY STR:ELAPP:GD  
APPROVED BY STR/WBKELLY,JR.  
STATE:EB/OT:AWOODS  
STR:VCLEPHAS  
STATE:EB/OT:HKOPP  
STR:JSTARKEY  
USDA:GWHITE  
STR:JLAPITTUS  
OVP:JMATHENY

-----112478 240117Z /20

O R 240025Z MAR 78  
FM SECSTATE WASHDC  
TO AMEMBASSY OTTAWA IMMEDIATE  
INFO USMISSION GENEVA

C O N F I D E N T I A L STATE 075632

PASS AMB ENDERS FROM AMB STRAUSS, ALSO USMTN

E.O. 11652: GDS

TAGS: ETRD, EAGR, MTN, CA

SUBJECT: GAS/BEEF TRADE-OFF

REFS: A) OTTAWA 01307 B) GENEVA 4178

1. THE U.S. BELIEVES IT HAS PUT TOGETHER A VERY FORTH-  
COMING INITIAL OFFER WHICH ACCOMMODATES CANADIAN INTERESTS  
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AND PARTICULARLY THOSE OF ALBERTA VERY WELL. WE DID NOT  
INCLUDE AN OFFER ON BOXED BEEF FOR THE VARIOUS REASONS YOU  
HAVE NOTED.

2. WE HAVE BEEN INFORMED BY OUR MTN DEL IN GENEVA (REF B)  
THAT NEW ZEALAND HAS SUBMITTED AN ADDITIONAL REQUEST ON  
BOXED BEEF, TSUS 107.6020, FOR A 60 REDUCTION ON THE PRE-

SENT 10 TARIFF. NO DECISION HAS YET BEEN MADE ON THE U.S. OFFER. IN ANY CASE, THE DEPARTMENT OF AGRICULTURE HAS INFORMED US THAT ITS STUDY OF THE POSSIBILITY OF EX-ING OUT ALBERTAN BOXED BEEF INDICATES THAT THIS IS NOT TECHNICALLY FEASIBLE.

3. WE HAVE RECOGNIZED THAT LOUGHEED LINKS PROGRESS ON GAS SUPPLIES TO TARIFF CUTS ON PRODUCTS OF INTEREST TO ALBERTA, EVEN THOUGH IT IS OUR POSITION THAT THERE IS NO DIRECT

LINKAGE BETWEEN THE TWO. THE VICE PRESIDENT HAS RE-AFFIRMED THIS POSITION IN HIS RECENT LETTER TO GOVERNOR LINK OF NORTH DAKOTA WHO HAD BECOME CONCERNED UPON READING SOME INACCURATE PRESS ACCOUNTS OF THE VISIT. INASMUCH AS WE HAVE BEEN ABLE TO MEET A SUBSTANTIAL PART OF LOUGHEED'S INTERESTS IN THE OFFER WE TABLED IN THE MTN, WE HOPE HE WOULD NOT MAKE TRADE ISSUES A BARRIER TO EXPANDED GAS SALES.

4. I THINK IT IMPORTANT THAT YOU CONTINUE TO EMPHASIZE THE POSITIVE INITIAL U.S. OFFER WHICH GOES A LONG WAY TOWARD ACCOMMODATING CANADIAN AND ALBERTAN INTERESTS. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE, PETROLEUM PRODUCTS, MEATS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE075632  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** ELAPP:GD  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780129-0520  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780328/aaaaaxed.tel  
**Line Count:** 84  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 5ac9adbd-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN STR  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 OTTAWA 1307, 78 GENEVA 4178  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 08 jul 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3211144  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** GAS/BEEF TRADE-OFF  
**TAGS:** ETRD, EAGR, CA, MTN  
**To:** OTTAWA  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/5ac9adbd-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
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20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014